

## Policy Review & Negotiation

### Our Work for Insureds

In our work with insureds, A&K attorneys are hired by General Counsel, C-Suite executives, and risk managers of regional and national companies. We analyze risk, review coverage, and negotiate policies to fill gaps in standard forms. A&K attorneys are often asked to analyze specific risks and transactions, as well as broader exposures, and review proposed policy language, especially in the areas of directors & officers, errors & omissions, environmental impairment, and cyber liability. When proposed policies do not adequately protect our clients, we draft and negotiate custom policies and endorsements, including one of the first representations and warranties policies issued in Massachusetts covering the sale of a startup biotech company.

### Our Work for Insurers

When counseling insurers, we collaborate closely with claims professionals, advising on coverage, regulatory matters, claims handling, and reinsurance issues. Additionally, our insurance litigators successfully defend high-stakes coverage and bad faith claims. We also draft and revise insurance policies for clients involving the full range of professional and general liability as well as employment practices exposures and emerging risks ranging from sexual misconduct claims to cyber liability.

We guide insurers through virtually any insurance matter, with a particular focus on professional liability, including for healthcare providers, architects, engineers, financial service advisors, CPAs, insurance brokers, and trustees. We provide trusted coverage opinions and advice, help clients avoid bad faith claims, draft policies, negotiate settlements of complex claims, and resolve coverage and liability disputes through settlement or litigation. We also assist our clients in obtaining reinsurance recovery and resolving disputes with other insurers. We cultivate long-standing relationships with clients, who in turn value our responsive and reliable legal advice and ability to resolve any scenario they may face.

Anderson & Kreiger's insurance lawyers advise clients in insurance regulatory matters, including compliance, policy form approvals, and regulatory-related litigation. Our clients also rely on our help to craft thorough responses to regulator inquiries and then defend them should regulatory enforcement actions be brought.

Our deep experience allows our attorneys to provide insightful and proactive advice. With broad experience across a wide range of matters, we recently helped a hedge fund structure multiple regulatory aspects in its acquisition of a multimillion-dollar portfolio of life insurance policies held in receivership. Our experience also includes serving as outside general counsel to the Workers Compensation Rating and Inspection Bureau of Massachusetts in connection with rate-setting proceedings and governance matters.

### Attorneys

- Steven L. Schreckinger
- Tamara S. Wolfson
- Elizabeth A. Eastwood
- Dana E. Wooten
- Harvey Nosowitz
- Anne Robbins

### Related Services

- Insurance
- Insurance Coverage & Bad Faith Litigation
- Regulatory Litigation & Advising
- Representing Insurance Industry Clients & Captives